



PRESS RELEASE

VODAFONE QATAR P.Q.S.C. REPORTS TRADING UPDATE FOR THE THREE MONTHS ENDED 31 DECEMBER 2017

Trading update (Unaudited)	3 Months ended		QoQ % Growth	9 Months ended 31-Dec-17
	31-Dec-17	30-Sep-17		
Total mobile customers ('000s)	1,390	1,389	0%	1,390
<i>Postpaid customers ('000s)</i>	<i>319</i>	<i>293</i>	<i>9%</i>	<i>319</i>
<i>Prepaid customers ('000s)</i>	<i>1,071</i>	<i>1,096</i>	<i>(2%)</i>	<i>1,071</i>

Doha, Qatar, 16 January 2018: Vodafone Qatar P.Q.S.C. (“Vodafone Qatar” or the “Company”) announced its trading update for the three months ended 31 December 2017.

As at 31 December 2017, Vodafone Qatar’s mobile customers stood at 1.39 million reflecting stability from the previous quarter, with postpaid customers increasing by 9% due to the popularity of the Company’s FLEX plans.

The Company changed its financial year end from 31 March to 31 December at its Extraordinary General Assembly meeting held on 18 October 2017. Accordingly, the Company’s audited financial statements for the financial year ending 31 December 2017 (9 months) will be issued before 31 March 2018.

In addition, Vodafone Qatar has reached commercial settlement with network vendors as compensation for the network outage experienced by the company in July 2017. The total compensation is equal to QAR 25 million in credit notes and QAR 65 million in credit vouchers to be utilized in the future.

Commenting on the update, Vodafone Qatar’s Chief Executive Officer Ian Gray said: “The Company has shown a strong recovery after the outage in July 2017. Adding to this, by the end of November our measurement of customer satisfaction was close to where it was prior to the network outage when we were enjoying our highest ever performance. This is extremely positive as it shows our customers’ confidence in us has returned very quickly and reflects the high quality of our network and customer services. We now remain focused on keeping the momentum going and ensuring we build on our strong global reputation and to keep on challenging telco norms in order to bring innovation and create an exciting future for our customers in Qatar.”

-ENDS-



About Vodafone Qatar P.Q.S.C

Vodafone Qatar P.Q.S.C. ("Vodafone Qatar") part of the Vodafone Group, one of the world's largest telecommunications companies, provides a range of services including voice, messaging, data and fixed communications in the State of Qatar. Vodafone Qatar commenced commercial operations in Qatar on 1 March 2009 with more than 1.3 million customers now actively using Vodafone's services supported by the Company's state of the art network. Having built a converged IP network, in October 2012 Vodafone launched a comprehensive range of fibre-based enterprise grade and residential fixed products and services. Through this fibre connectivity, Vodafone is set to become a total communications provider contributing to the country's digital agenda. Vodafone's mission and purpose is to help its customers and communities to adapt and prosper as new trends and technologies reshape the world. Please visit www.vodafone.qa for more details.

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